

Stuart Smith



Hart Gibson Foster, Esq.,
312 North Cliff Avenue,
Tacoma,
Wash.

127 North 11th St.,
Allentown. Pa.

Dear Hart:-

I had intended to look up some friends in San Francisco, but lost interest, and spent the day in a Bohemian sort of way.

Tell Harwood I paid my respects to Tail's, and that they - the habitues - were delighted that he still remembered them. The trip eastward was uneventful.

However, upon my arrival in Denver, I found to my great satisfaction, that the patients were coughing much better. At Denver, an elderly man boarded the train who interested ^{me} very much for the

reason that he had the
grouched expression I
have ever seen, although
his eyes were large and
soft, which gave me the
impression that he was
lonesome. I determined
to make him talk and
after awhile I succeeded.
He is a resident of Boston
and was returning from a
trip to New Zealand via a
C. P. R. Steamer. He told me
they were pursued by several
German ships and that a
terrible storm was the only
thing that prevented their
capture. He complained bit-
terly of the conditions aboard
ship and they were not al-
lowed any lights during
the entire voyage. He proved
very interesting which help-

ed to make a pleasant journey
from Denver to Chicago. From
Chicago east nothing of note
transpired. I was a nervous
wreck upon my arrival here
and requiring Tuesday and
Wednesday to recuperate
from the effects of the trip.
It is unusually hot here,
which helps to make me very
uncomfortable as I am no
longer used to excessive
heat. Thursday and Friday
of last week I visited in
good old New York. I had a
very nice time. Of course, it
might have been better if my
currency were a trifle more ex-
pensive. First of all, upon my
arrival in the city I looked
up Evans and am glad
I did, as he supplied me
with a great deal of in-

formation relative young
newcomer etc.
newcomer, while employed
in Utah wove a rather
persuaded too assiduously,
a telephone operator which
is a serious offense in that
State, with the result that
he either had to man the
gait or serve a term in
jail. He chose the former
and now has to pay seven
dollars a week towards the
support of his wife and
child, who are still residents
of Utah. When the time came
for him to leave Utah, his
father was compelled to make
some sort of an arrange-
ment with the Governor before
he could depart. This all
happened under Utah's
regime at Reed's side.

shortly afterwards he came
to Peeling ham and worked
for the Olympic until March
first, 1913, at which time
his services were dispensed
with. Thereupon, he had Evans
write to his (New Comer's)
wife informing her that
he was without work and
could not contribute any-
thing towards her support
for the time being. So far,
well and good, but it so
happened that in the early
days of the Olympic we had
as stock horses fore-man, a
man by the name of he-
rick from Utah, who has
a daughter, with whom, while
in Utah, New Comer was too
intimate. he had discovered
New Comer in his intimacy
with his daughter and fear

then on was Newcomb's arrival
evening. After his arrival
in Bellingham, he
wrote to Mrs. Newcomb in
reference to the effect that New-
comb was working and
could well afford to enter-
tain towards her report.
Correspondence followed and
continued for several months
in order to induce New-
comb to do his duty, which
he considerably refused to do.
This brings the narrative up to
the time you came to Bell-
ingham. Of you recollect,
at the time I had come
on the scene, Newcomb was
a way from the plant for
several days, which did
not impress me then as
important, but Evans, to-
day completely surprised,

told me that Mrs. Newcomer
had him arrested for non-
support and that he had
been locked up for a day
or so. Keable came to the
rescue and the matter was
settled in one way or an-
other. As I remember it,
shortly after that time, New-
comer began his crusade
against the laboratory. He
probably was under the im-
pression that we knew
about his escapade and I
am not so sure but what
Wellerich did know all about
it. Looking back, I no longer
wonder at his antagonism,
as he is undoubtedly very
generally obligated to Keable,
who is only too glad to take
advantage of Newcomer's
neglect. I saw Mr. Newcomer

sr. and Mr. Lindhardt, who received me most cordially, especially Mr. Newcomer. He asked me a lot of questions about the Olympic and wanted to know whether they had any cement rejected since they began operating. I told him, that during the time I was in Bellingham, there had been no rejections. I also told him that inasmuch as I severed my connections with the Olympic on June first, I did not think it fair to discuss their affairs after that date. However, I knew about Edwards + Lozell's rejection of a silo but did not care to tell him. He volunteered the information that the Olympic's manufacturing costs were

two cents below Smith & Co's estimate. If they are, you know as well as I, that that he jiggled the figures. He had the audacity to tell me that my leaving Bellingham did not surprise ^{him}, in fact he expected it for the reason that that he is a man who desires a great deal of freedom, and naturally would rather have a man with whom he had been working for a number of years, to a stranger, Commercialism when you go without any thought or care for humanity. He appeared the corner I took and wishes me to keep in touch with him, in order that he may advise me promptly should any thing develop in my line. Business is very quiet.

and I do not know just when I will secure a position. I sent out some more applications and am hoping most fervently that something will present itself in the very near future.

I still believe in nils desperandum as a working motto, and feel confident something will come my way, that will take care of me until after this depression, when I hope for better things.

How are your plans materializing? I hope something will develop for you, that will more than meet your expectations.

Within a day or two I will forward you suitcase and camera and hope you will acknowledge receipt of same

promptly in order that I
may not be disturbed with
the thought that you did not
receive them. I found one
of your balls (base) in my
trunk and am sending
it with this case.

Thanks very much for use of
suitcase and camera.

In my opinion Phila. was
properly humbled and it
is wonderful the way Boston
played. The Soxers had it
all wrong.

Kindly remember me to
every body and with best
wishes for you all, I remain,
Sincerely your friend,
D. Studt.

Oct. 13. 1914.



Hart Gibson Foster, Esq.,
312 North Cliff Avenue,
Tacoma,
Wash.



Allentown, Pa. 11/8/14.

Dear Aunt:-

I keenly enjoyed receiving your delightful letter the other day. So much as I recognized the hand writing before I opened it, I was somewhat surprised to receive a letter from you bearing the post mark of Scranton, and could not imagine what you were doing in the oasis of Wharton County. However, the ordinary process of opening it and perusing the contents soon informed me of your mission. I am not at all surprised about what you tell me relative the limestone deposits of

of the Olympic. "C" is, I think the largest deposit they have in that side of the property. Of course, adjoining the International Company they also own considerable limestone property which is supposed to contain unlimited quantities of high grade rock. The Olympic in the early stages took too much for granted and relied a great deal more on luck too than sound business sense warranted. Their property was never thoroughly prospered, lack of which is a deplorable feature in and unenterprising and particularly so, in such a hazardous business as the manufacturing of cement.

In my opinion it will be
only a matter of few years
when the Olympic will have
to move their entire crush-
ing plant to the other side
of the valley in order to
obtain economical results.
Their quarry has been a
fizzle from the very be-
ginning.

Relation SiO_2 rock as a
suitable material, in con-
junction with limestone for
the production of cement,
will say that it would be
entirely feasible, provided,
the SiO_2 rock is of the
proper composition. From
the analysis of the limestone
and SiO_2 rock you can
very readily calculate
the theoretical composition
of the cement. In words

"Portland Cement" you will find a very good formula for such calculation. Allowances must be made for the practical end of it.

If the Si or rock is more accessible than clay, which is very likely in that section it would be more economical, although Si or rock would be more difficult to prepare than clay. Very fine grinding of the raw material would be essential and absolutely necessary in order to get high efficiency. In order to use Si or rock the raw end in steellation would have to differ somewhat from the intended for clay and limestone. It is necessary to say that

the wet process would be
desirable on account of the
greater flexibility of the
raw end, with a well do-
signed raw mill, there is
no reason why cement
can not be produced as
cheaply with li or rock
as with clay. However,
quality and quantity
should ever be the aim
and neither we should
be sacrificing for the other.

I believe portland offers
an excellent opportunity
for a small cement plant
of say, about a thousand
barrel a day capacity and
it might be well to in-
vestigate the unembled
plant at Oswego, seven
miles out of the city. If it
could be purchased for

A small sum and com-
pleted at an early date,
it would be possible to
secure the city and sur-
rounding business. The
location is advantageous,
insofar as the cement
could be shipped east,
south and north with
equal facility and with
an energetic sales manager
the Seattle and Tacoma mar-
kets could be easily in-
vaded.

How did the election suit
you? I am glad that both
houses are still democratic
but a larger majority
would be desirable. How-
ever it is possible that
Wilson will be able to
retain the upper hand. I
at least hope so. Accord-

ing to reports Washington
went away. Any truth to
the report? The thorough
bouncing Harvard just
Princeton yesterday was
another surprise, but
then this is a year of sur-
prises.

I am still without a
position and prospects are
not very bright. I have
written a goodly number
of applications, in reviewing
every body I know and
quite a few men whose
acquaintance I did not
enjoy, with the same
negative results. The other
day I sent out a fresh
lot of applications and
am in hope that I will
receive at least one favorable
reply. With the enforced

idleness and the prospect
of securing a position at
an early date growing
remote every day, I am
quite desolate in spirit
and feel that I am on
sinking ground.

I had a short note from
Mrs. Cannon, in reference
to ^a land I sent her, in
which she said that she
misses you and ^{is} very
nervous and that ^{she} can de-
part no one comes in-
to the kitchen to exchange
greetings. By the way,
she will celebrate her
birthday anniversary Dec.
22 and I know it
would please her very
much if you would re-
member her. Take the time
to send her a telegram.

It will not mean a great deal to you but it will please Mrs. Cameron immensely, whose joys in life have been very few indeed.

Remember me to everybody and with cordial best wishes for your success in whatever you may undertake, I remain,
Sincerely your friend,
Stuart.



Hart Gibson Foster
312 North Cliff Ave.
Tacoma,
Wash.

1030 Hamilton St.,
Allentown, Pa.
Dec. 12, 1914,

Dear Aunt:-

My inference
that Mr. Affleck wanted
to see me relative offering
me a position with the
Universal Company proved
a false alarm. He was
after information con-
cerning the Marquette
and I never knew how
popular we could be
when that we held the key
to a situation which the
other party desired to
control. I was in New
York the greater part of
the week and was dined
and wineed and enter-
tained most sumptuously.
Took in the Winter Garden

where Al. Jolson proved fun-
nier than ever, the Home
show and numerous
cabarets. Aside from the
unpleasant features of
the interview I had
a right good time. Mr.
Apleck introduced me
to all the important Ce-
ment men who had gathered
at the Biltmore for their
winter meeting. I never
told you but the Margutte
used to be very unscrup-
ulous and marketed a
product which did not
pass pure food re-
quirements. Until re-
cently they adulterated
their entire output and
inasmuch as I had been
with them for a long time
Mr. Apleck like some other

in the past tried to get me to tell him just how the marguerite proceeded with the adulteration.

However, I told him the same as I have told others, that I adopted the policy of never discussing the affairs of past or present employers with outsiders.

They (the universal) know that the marguerite adulterated their product as they had numerous tests made but wanted me to corroborate the results of their investigation. I have not heard

anything about the Kunes proposition lately and am strictly up against it for a position. I have tried ^{and met} everywhere with negative results. I do not

remember of there ever
being such a dearth
of positions. I am still
hoping but it requires
a superabundance of patience
and courage to be forced
to idle away valuable
time.

Kindly remember me
to all.

Sincerely your friend
Drew.



Hart Gibson Foster, Esq.,
312 North Cliff Avenue,
Tacoma,
Wash.

0338. — EYEDSE VIEW, LOOKING WEST
ON FORT STREET. The City Hall was
placed in 1911, and cost \$600,000. The clock in
the tower is the largest in the United States.
The dial is 8 1/2 feet in diameter. Many of
the Municipal boards have offices in this building.

Am prospecting in
this village. My length
of stay is dependent
on how kind the fate
is to me. Will write
else long. Remember
Ces to all.
% Gen. Selinney

MAR 31
9 11 AM
1915
MICH.

POST CARD

This side for address



Hart Gibson Foster, Esq.
312 North Cliff Ave.,
Tacoma,
Wash.

*Birdseye View, Looking West on Fort Street,
Post Office in Distance, Detroit, Mich.*



Allentown, Pa. Dec. 30, 1914.

Dear Hart:-

Thanks, very many thanks for the photograph. No other Christmas remembrances came to give me as much pleasure. The likeness is very striking and my only regret is that I can not speak to you. I am still doing the same thing, i. e. looking for a position. However, the Lehigh Portland Cement Company is looking for a man for their Mason City, Iowa, plant and I may be able to secure the position. It would be a treat to get something to do as I find loafing rather odorous. How are your plans progressing?

I think it is a shame that you are so stingy with your letters. Of course I realize there is very little to write about but a line once in a while would be appreciated. With best wishes for the coming year, I remain,

Sincerely your friend, Stuart.



Hart Gibson Foster, Esq.,
312 North Cliff Avenue,
Tacoma,
Wash.

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258 Randolph St.,
Detroit, Mich. April 18, 1915.

Dear Hart;

No, I have not forgotten you as you thought. Such a thing would be impossible. I think of you constantly and often wish I could be with you. I received both your letters written in California and am wondering how you were impressed with the state.

I loafed in Pennsylvania until I could stand it no longer, so decided on a little jaunt finally arriving in this city. I interviewed all the cement men located here without results. As I was tired of doing nothing I thought I would look around a bit and finally decided to accept a semi-clerical position with Dodge Bros. manufacturers of motor cars. The task is not a very arduous one and the pay is according thereto, but self support-

ing and by economizing will be able to save a few dollars. It is a great deal better than idleness and will keep me going nicely until I secure something in my line.

The Cement situation is desperate and The Edmonton Company informed me sometime ago that they would not operate this year.

I am corresponding with a Coterie of Chicago financiers who are interested in cement property located in the Northwest and who may want a cement man to go out there to investigate the property for them. If the report will be favorable they intend to build. If they do, ^{and} I can form a connection with them I may be able to secure something very good. I am trying very hard to have them send me.

I understand the Olympic is not doing any business and also they lost their dust case. But then what else could they expect

with Krabbe constituting their
technical bureau. I am afraid
that in a couple of years they will
awake to the fact that they have
a white elephant on their hands
in a person by the name of
Krabbe.

I hope the best of things are
coming your way and that ere
long success will be yours, spelled
in large letters.

Kindly remember ^{me} to all.

Sincerely your friend,
Stewart



Start Gibson Foster, Esq.,
312 North Cliff Avenue,
Tacoma,
Wash.

July 5th. 1915.

Dear Hart:-

Just a line to let you know that my new address is 56 Alexandrine Avenue, West Detroit, Mich., and that I will expect a letter from you ere I move again.

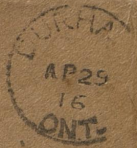
Remembrances to all.

Sincerely your friend,
Alvart.

Stuart Small

Hart Gibson Foster, Esq.,
Lock Box 1617

Tacoma,
wash. u. s. a.



W. CALDER, PRES. AND MGR.
J. H. ROBERTSON, SECY.-TREAS.

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The National Portland Cement Co., Limited

MANUFACTURERS OF "NATIONAL BRAND" PORTLAND CEMENT
ONLY ONE GRADE - THE HIGHEST

Head Office and Mills

Durham, Ontario, April 29, 1916.

ALL AGREEMENTS ARE CONTINGENT ON STRIKES, ACCIDENTS OR OTHER DELAYS UNAVOIDABLE OR BEYOND OUR CONTROL.

Dear Hart:-

Your letter received several days ago and was surprised to learn that you still are in Tacoma. I understood from your father's letter that you were expected in Lexington by the end of February. That was the reason my letter was sent to Lexington. I am glad that your plans are progressing satisfactorily and there is no doubt in my mind of your ultimate success. We are still shut down as far as the kilns are concerned but are grinding some old clinker, about 20000 barrels but expect we will make new clinker by May 15th. Prospects

The National Portland Cement Company LIMITED

SHEET NO.

2

DATE

April 29, 1916,

TO

are not very bright. Business is very slow, and the company is in a sorry financial plight in consequence of which the plans for changing to Hydro-electric power and rock as raw material have fallen thru. If the plants run thru out the entire season it will be a miracle.

nevertheless I am making the best of it and in the meantime I am looking around for something worthwhile. This is not much of a place but has the advantage of low cost of living. I have several prospects in view which may materialize by midsummer. One of them is in Southern California and a new company now building in Australia is looking for a chief chemist. The information relative the Australian

The National Portland Cement Company LIMITED

SHEET NO.

3

DATE

TO

proposition came to me thru
The Henry Spackman Eng. Co. of
Phila., who are friends of the promoter,
who in turn forwarded a record
of my experiences to the proper party.

From what I can learn it will be
a good proposition and will pay a
large salary with all expenses paid
to the mill.

I just got thru getting the laboratory
in shape. It was in an awful
mess and looked as tho it had never
been cleaned. Of course I had to deny
myself the pleasure of ordering new
supplies for the reason that the com-
pany cannot afford to buy anything.
A supply of gasoline and new wires
constitute my first order. There is
a lot of junk here and out of it I
made the place quite up to date. In
fact the manager told me the laboratory

The National Portland Cement Company LIMITED

SHEET NO. 4

DATE

TO

hadn't been arranged so neatly since the plant has been in operation.

The plant has now been operating for about thirteen years and in that time they ^{had} had ten chemist including myself. Can you imagine anything like that. The Marquette company made a change in chemist recently, the fourth, in less than five years since I left them. I had an opportunity to go with them again but declined. They are too crooked.

Do you know whether the Puget Sound Lime and Cement Co. are doing any building?

Kindly remember me to your Grand father and Grand mother,

Sincerely your friend,
Stewart.

R-53040

Republica de Cuba

Tarjeta Postal - Post Card

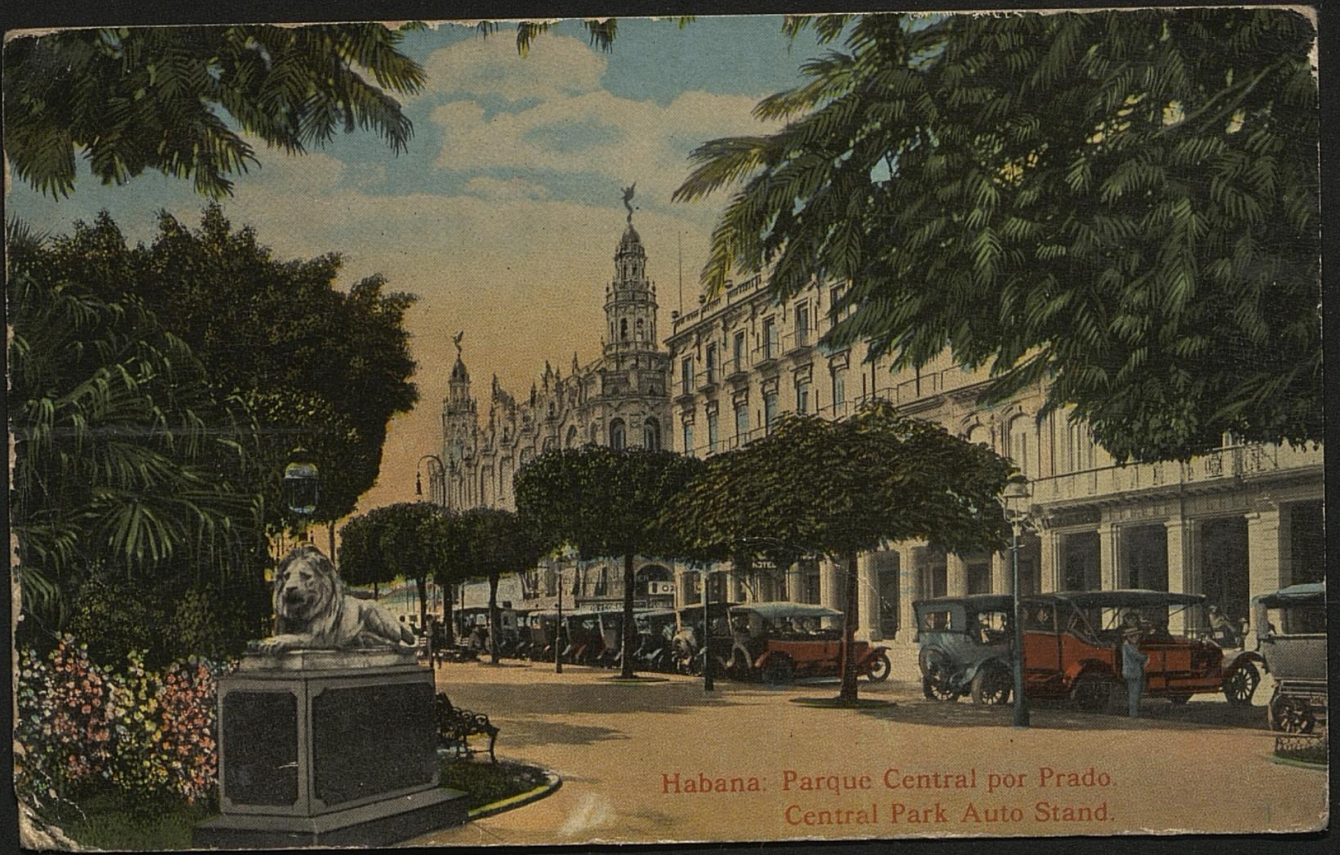


*Man. 1-1-1917.
Dear Mr. Folger
I have been to
operate a new saw-
mill plant near
Havana. It will be
for this year. 13.
Remain yours to all,
Steady!*

*Hart Gibson Foster, Esq.
Lock Box 1617
Tacoma
Wash.
W. A. A.*

Edición Jordi.

No. 198



Habana: Parque Central por Prado.
Central Park Auto Stand.