

SMITH CONSULTANT GROUP AND ITS MISSION

SCG was established to provide a professional consulting service for client entities seeking an independent critical analysis of management in its multi-faceted operation. Management is the most critical resource in any successful operation. Increasingly, businesses and organizations have come to rely on a professional firm to evaluate current operations in an effort to obtain maximum effectiveness for resource investments. In addition to management analysis, SCG provides its clients with specific recommendations on necessary internal operations as needed.

SCG APPROACH

All projects are personally directed by Charles H. Smith who is supported when needed by an array of professionals, i.e., financial experts, technology consultants, targeted industry specialist. Our broad experience in management, housing, business, investment world, community development and organizational leadership provide the backdrop a comprehensive approach to problem solving.

My Consultant Group provides strategies to support staff development, team building, and cost effectiveness. We seek to reduce circumstances to their fundamental components and then ask the appropriate questions as the necessary prerequisites to identification of the correct answers. We use a business approach to problem solving. We are inclusive of the relevant data, we are skeptical of prejudgement, and we are respectful of the experience of both the professional and laypersons.

Lastly, we are forthright in attempts to focus on the problem from various perspectives.

CHARLES H. SMITH
PRINCIPLE CONSULTANT

SCG was established in 1985. All of its clients have come by referrals. Its long-range plan is to remain small in order to provide the personal professionalism that is often lacking in large work-delegated firms.

Charles H. Smith bring 33 years of experience in administration, business and the political arena His experience also includes leadership at the national level. His products include: Fiscal Manuals, Personnel Manuals, Policy Manuals, Investment Handbooks, Housing Policy Handbooks Feasibility Studies and Educational Books.

FEE ARRANGEMENTS

After an initial meeting, the Client may request a proposal for consideration. When and if the Client and the Consultant agree on a contract, one-third is payable at the start of the assignment, one-third at the presentation of the first complete report, one-third at the completion and acceptance of the final report and meeting with the appropriate committee or board.