

EDITORIAL DEPARTMENT  
THE CENTURY MAGAZINE  
UNION SQUARE NEW YORK

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September 11, 1906.

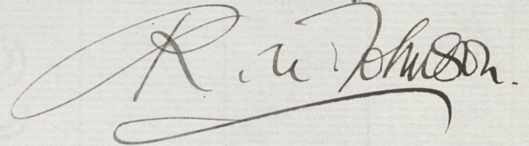
My dear Scott:

The name of The Century Co. being in the nature of capital to us I am wondering whether we could not invest it in "A Guide to New York City". Undoubtedly the amount of sight-seers in this city is greatly on the increase as witness the "Seeing New York" scheme. I wonder if there is not room for a guide which can be made of great service to tourists and be a permanent property and not too expensive in the preparation. I don't believe I could lay out the plan of such a book though I have some ideas

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on the subject but experienced publishers like yourselves might perhaps find the idea worthy of consideration.

Faithfully yours,



Frank H. Scott, Esq.,

President The Century Co.,

33 East 17th Street, New York.

Dear R. U. J.

We took up this question some time ago <sup>(last spring)</sup> and after looking over the field & examining the cheap guides already published we decided not to do it. F.H.S.