

S. Smiles

31311

National Provident Institution
for Mutual Life Assurance, Annuities &c.

48, Gracechurch Street, E.C.

London, October 1869.

Dear Sir

Allow me to remind you
that our financial year closes
on the 20th November next,
and to request that you will
be so good as to exert yourself
to send us in as many proposals
for assurance as you can,
in completion if possible of that
date.

Although recent events in the
Life assurance world have
contributed to throw discredit upon
offices of a certain character and

standing, they are calculated on the
whole to prove advantageous to
first-class offices of established
reputation such as our own,
doing a large and safe
business, and with a large
accumulated fund on hand to meet
all possible claims; and I
therefore trust that you will
make the best use of such
conditions in bringing the claims
of this office under the notice
of your friends.

Respecting the favour of your
early communication, with proposals,

I am to say
Yours truly
S. Smiles Secy

Author of "Self help"

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