

Righto re Wally & F.V. I am really
 influenced rather by the fact that Matthews have
 got most of my books ^{to be published} that if they had encouragement
 they might put a little fire into the work. As
 to the enterprising era, F.V. told Hughie that
 he was going to launch out. He talked very fine
 and large, apparently ^{Not much in this, of course.} I also thought that a
 Matthew contract might help out the difficulty
 over the new book — they could omit a length
 clause altogether if they liked! At any rate,
 see what Wally says. I'm in a fever to get out
 of his clutches.

Wally
F.V.

Telegraphic Address 'Bookstore, London'
 Telephone Number 1624 Gerrard

97 & 99, St. Martin's Lane,
 London, W.C.2, Nov 12th 1924

PERCY SPALDING.
 ANDREW CHATTO.
 C. H. C. PRENTICE.
 C. F. M. TOZER.

Young Julia
£200 under adv.

My dear Parker

Your letter is magnificent. It puts
 heart into me. You certainly have my permission
 to deal in a strong way on my account with
 Ray Long and any other American editors. You
 might rub in to Long the fact that the two stories
 he snuffed at in New York last winter were sold
 — one without any difficulty, the other luckily
 (but you need not tell him that) — to The Ladies
 Home Journal and the Chicago Tribune. I
 believe in an independent attitude to the blighters.
 I am sure that my scheme, which is to bank
 on England and regard all American profits as
 extras, is a sound one. I have just paid off
 the mortgage on Tolkefield, & as it is fairly
 fully furnished I have no urgent need of cash.
 Therefore, though I want all the money I can
 get as an endowment for Mary, I reckon we
 can be quite stern. It isn't — I mean — as though
 I were in such a position as to make the
 swallowing of insults imperative. I have in
 hand, or inevitable, enough money to live through
 the whole of next year. Go ahead. Slog him.

I am glad Muff-head wants the
 three stories. I will certainly do three fresh ones
 for Casadillo, and believe I shall do better in future
 than I have hitherto done. I may have said this before.