

E. C. MEANS
LOW MOOR VIRGINIA

July 2nd 1911-

Dear Aunt Margaret:

When I returned to Seaton's
Mead handed me your check for Sixteen Hundred (\$1600⁰⁰)
Dollars for which I thank you very much -

I have not yet received the bill for the hampton
groceries but presume it will be here in a few days -
As you have said nothing to the contrary I shall
expect the groceries to be delivered this year as in the
past -

The Washington Water Power Co have paid one per cent
extra dividend, making 8% for the year - I hope it
will continue at that rate -

I shall go East with Ruby & H. E. Tuesday night
and return at the weeks end - Next week I hope
to get out your usual annual accounts -

Found all well at home

With love

Yours affectionately

E. C. Means

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,

PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA.

January 10th 1911

G. W. Cree Esq
Covington Ky
Dear Sir:

Your letter 9th inst received -

I herewith return your check for \$4²¹.

I regret to trouble you about this matter but if you only collected \$401.60 during 1911 you are not allowing yourself enough credit. See my letter of Jan 5th which shows vouchers for \$333.21 which with your check for

63.27

Total

396.48

Adding commission of

40.16

Total

436.64

deducting your statement of rents

401.60

Overpayment by you

35.04

If to the \$35.04 is added the \$4.21 it will make the \$39.25 paid for insurance. Under the above statement I cannot understand how you could have paid the \$39.25 for insurance out of 1911 collections and must believe you are entitled to credit for it on 1912 collections - Yours truly:

E. C. Means

This is to be kept out of
The collections of 1912

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA.

July 10th 1911

Dear Aunt Margaret:

Your letter 9th was received.

I am not certain whether you include in the \$6463⁰⁰/₁₀₀ for donations the amounts which I have paid for Sade Hampton or only those which you have paid - I have paid for her \$1870.41 - 41 weeks @ \$45 = \$1845⁰⁰ + \$25.41 for clothing

Please write to me about this - This will enable me to complete records for last year -

Am pleased to learn that Tom Adams is well again and hope he will be prudent -

We are all well here

With love

Yours affectionately

E. C. Means

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA,

Jan'y 12th 1911

Dear Aunt Margaret:

The bill for clothing came in April 1910 and it stated that it was in addition to your deposit of \$40⁰⁰. When Mr. Winter rendered her last bill she stated that she had replaced the clothing lost in the fire, but rendered no bill for it. Perhaps it was covered by insurance and she does not intend charging you for the loss.

White & Co are the successors to Moffatt & White and Mr. Alex M White is a son of Augustus White whose brother is the brother-in-law of Mr. Hyman - Harold White a brother of Alex is a director in the Low Moor Co. So that I feel well acquainted with firm and give them all our brokerage business in buying stocks & bonds.

I find it necessary to return to New York tonight to attend a conference Saturday morning with C&O officials about freight rates and hope to see the Auto Show at the Madison Square garden.

Yours with love

E. C. Means

E. C. MEANS
LOW MOOR VIRGINIA

Jan'y 17th 1911-

Dear Aunt Margaret:

Herewith I hand you usual reports covering your financial affairs for year Jan'y 1st 1910 to Jan'y 4th 1911 inclusive -

Rents, Dividends and Interest amounted to	\$ 30.543.51
Expenses, Donations, Taxes, Repairs & Commission	19.387.54

Your income was \$ 11,155.97 more than expenditure. On account of the large premium paid for the Pullman Co Stock only \$ 4,805.47 was carried to credit of Capital Stock.

Under Investments I have shown amounts paid for and amounts received from changes in securities bought & sold.

Having large balances of money on deposit at the beginning of 1910 the purchases were more than the sales.

The general impression is that prices of stocks and bonds will advance this year - so that we did right in investing idle funds last year -

I am expecting to go to Bebland tonight and shall hope to see you Wednesday

Wishing you a prosperous year during 1911

Yours affectionately

E. C. Means

E. C. MEANS
LOW MOOR VIRGINIA

Jan'y 20th 1911

Dear Aunt Margaret:

Herewith as per your verbal request check on Corn Exchange Bank payable to your order for Two thousand (\$2,000⁰⁰) Dollars

I hope you enjoyed your first trip under the Hudson without leaving the sleeper - It makes a journey to New York much easier than heretofore.

Yesterday I made a few visits with business friends in Oakland and left there shortly before midnight.

We have a bright clear day today

With love

Your affectionate nephew
E. C. Means

Jan

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA,

July 27th 1911

Dear Aunt Margaret:

Replying to your letter 26th inst.
In closing entries on July 4th there was added to
Capital Stock account \$ 4,805.47 - The trial balance
was taken before this ^{addition} was made, as heretofore I always
take off a trial balance before making the closing entries
which are shown in "Profit & Loss Account" - If you
will look at the Profit & Loss Account you will see
the credit to Capital Stock at the bottom of the account.
This would have been larger if the premium on the
Pullman Co stock had not been charged to Profit & Loss.

On your books all stocks are carried at par value
and not at cost. The difference between par and cost is
charged or credited to Profit & Loss - This explains why
the value of your assets is higher than your Capital
Stock account - As values of Stocks and Bonds, and
even Real Estate vary from year to year it would be
difficult to carry an account on your books to cover
that variation - For instance the Pullman Co Stock is
now worth \$500^{or less} than it cost but the Atlantic Coast
line RR Stock is now worth \$1400^{or more} than it cost although
both were bought less than 6 months before July 4th 1911

COKE.

FIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA,

There could be opened a Premium + Discount account which would show what the total difference of cost and par value was at time of purchase but it might be more confusing than the present method of doing.

I have followed Father's plan of keeping your accounts which is comparatively simple -

In my own personal books I never close the Profit + Loss account because I credit arbitrary amounts to Capital Stock and leave in the Profit + Loss account an amount to cover any losses if I should have to sell stocks like howlloor, Island Oil Brick etc. In your case, however, you own so many stocks with a premium, like Delaware + Hudson, Pennsylvania etc, that the premiums will more than offset any discounts on Ash Iron + Mining, howlloor etc.

As I stated in my letter of Jan'y 17th your income was \$11,155.97 more than your expenditures - And while I credited your Capital Stock with only \$4,805.47 it was because of the large premium paid for the Pullman Co stock that Capital Stock was not credited with more -

Yours affectionately:

E. C. Means

P. S. Saw Harriet E. Wednesday she was well and had just returned from a 4 miles walk -

The Misses Shipley's School
 Preparatory to Bryn Mawr College
 Bryn Mawr, Pennsylvania

February 1st, 1911.

Mr. E. C. Means

for Harriet-Evelyn

To The Misses Shipley, Sr.

To

Tuition and board, second term	\$500.00
Piano, " "	50.00
Piano rent, " "	10.00
Books, first term	9.55
Stationery, " "	2.46
Chaperonage, " "	11.60
Laundry, " "	20.48
Nurse's services, trays, medicine	4.15
	<u>\$608.24</u>

By

Deposit for Incidental Expenses		
October, 1910	\$50.00	
Balance from May, 1910	<u>10.95</u>	<u>60.95</u>
		\$547.29
<i>Dep. for Incidental Expenses</i>		<i>50.00</i>
<i>" " Harriet Evelyn</i>		<i>25.00</i>
		<u><i>\$ 622.29</i></u>

Received payment,

Feb 15/11

The Misses Shipley
M. S. R.

(over)

Thank you

Special deposit for Harriet

October, 1910	\$40.00
November, 1910	<u>20.00</u>
	\$60.00

Withdrawals

Nov. 10th (theatre)	\$2.50
" 19th	5.00
Dec. 2nd	2.00
" 5th	3.00
" 8th	6.00
" 15th	20.00
College play	1.00
Jan. 16th	3.00
Ticket for Macbeth	<u>2.00</u>
	<u>44.50</u>
Balance on deposit - -	\$15.50

The Misses Shipley's School
Preparatory to Bryn Mawr College
Bryn Mawr, Pennsylvania

February 6th, 1911.

Mrs. E. C. Means,

Low Moor, Virginia.

My dear Mrs. Means:

I am arranging for Harriet to begin her Music lessons with Miss Hatcher ^{this} next week, as I understand that this is your wish.

As a general rule we do not find it wise for girls who take the regular College Preparatory Course to have Music also, but as Harriet has done satisfactory work, and thinks she has time to spare for the Music, I hope one Music lesson a week will not prevent her continuing to do well in her studies. I think, however, that we should let her undertake the extra work only on condition that it will be dropped, should it prove too taxing to her strength or

E. C. MEANS
LOW MOOR VIRGINIA

Mar 4th 1911

Dear Aunt Margaret:

Upon our return home last night I found your letter of 1st inst enclosing check Means and Russell Iron Co for \$720. which I am sending to Oakland for deposit.

Ruby & I are invited to spend next Sunday 12th with the hymans at Southampton, Mass - We expect to leave here Wednesday or Thursday - I shall be in New York on the 15th and shall hope to see you there if not next week.

We returned after a most enjoyable vacation in Florida. We had no rain the three weeks we were there -

Have a lot of mail to answer today

With love

Yours affectionately

E. C. Means

1891

New York, March 14th, 1911.

To the Shareholders of the
Low Moor Iron Company of Virginia.

Herewith I have the pleasure to submit Balance Sheet of the Low Moor Iron Company as at December 31st, 1910, which has been audited by Messrs. Deloitte, Plender, Griffiths & Co., Accountants and Auditors of New York, whose certificate is attached thereto.

Yours truly,

FRANK LYMAN,
Treasurer.

THE LOW MOOR IRON COMPANY OF VIRGINIA

CONDENSED BALANCE SHEET—DECEMBER 31st, 1910

ASSETS	LIABILITIES
Virginia—Real Estate, Mines, Buildings, Furnaces, Coke Ovens, Railroads, Machinery, etc.....	Capital—
Book Value at this date.....\$1,062,723.81	Common Stock:
Potts Creek Valley—Real Estate, Buildings, Washer, Railroad, Machinery, etc.....	Authorized: 15,000 shares of \$100.00 each \$1,500,000.00
Book Value at this date..... 267,543.22	Issued: 10,500 shares of \$100.00 each..... \$1,050,000.00
Deduct: \$1,330,267.03	Preferred Stock: 7% Cumulative:.....
Sinking Fund—Virginia..... 16,326.89	Authorized: 5,000 shares of \$100.00 each \$500,000.00
	Issued and fully Paid: 4,174 shares of \$100.00 each 417,400.00
\$1,313,940.14	First Mortgage 6% Gold Bonds: 500 Bonds of \$1,000.00 each 500,000.00
West Virginia—Real Estate, Mines, Buildings, Coke Ovens, Railroads, Machinery, etc.....	Consolidated Mortgage 5% Bonds:.....
Book Value at this date..... \$615,462.77	1,000 Bonds of \$1,000.00 each, \$1,000,000.00
Deduct:	Less:
Reserve for West Virginia Lands..... \$25,500.00	Reserved in hands of Trustee to redeem First Mortgage 6% Gold Bonds: 500 Bonds of \$1,000.00 each 500,000.00
Sinking Fund—	\$ 500,000.00
West Virginia 3,630.61 29,130.61	Deposited as Collateral for Loans: 180 Bonds of \$1,000.00 each \$180,000.00
\$1,900,272.30	Deposited with Mr. Frank Lyman as collateral for Loan of \$20,000.00 and as security for his endorsement of the Company's Notes \$320,000.00 500,000.00
Railroad Locomotives and Cars, Live Stock, Carts, Wagons, Harness, etc., as per Inventories of this date.....	Loans on Notes Payable..... \$330,000.00
102,561.69	Notes Payable..... 6,878.71
Materials and Supplies, Coal, Coke, Ore and Limestone, Pig Iron, Merchandise, etc., as per Inventories of this date.....	\$ 336,878.71
572,603.43	Add:
Payments in advance on account of contracts, etc. 9,460.41	Interest Accrued..... 229.13
Interest paid in advance..... 2,672.97	
Sundry Debtors on Open Account \$83,649.18	Loan—Frank Lyman..... 337,107.84
Less:	Sundry Creditors..... 53,008.21
Reserve for Doubtful Debts 3,660.33	Accrued Interest on First Mortgage 6% Gold Bonds..... 5,000.00
79,988.85	Reserve for Cumulative Dividend on Preferred Stock: Balance to credit of Reserve Account..... 16,791.38
Notes Receivable..... \$9,588.20	NOTE:—Dividend for Quarter ending January 15th, 1911, accrued to December 31st, 1910 on 4,174 Shares = \$6,087.08.
Less:	
Notes Discounted, per Contra 5,800.03	
Cash in Banks and on hand..... 3,788.17	
77,125.84	
Forward \$2,748,473.66	Forward \$2,399,307.43

THE LOW MOOR IRON COMPANY OF VIRGINIA

CONDENSED BALANCE SHEET—DECEMBER 31st, 1910 (Continued)

ASSETS	LIABILITIES
Forward \$2,748,473.66	Forward \$2,399,307.43
	Accrued Wages..... 18,175.46
	Potts Creek Royalties:
	A. F. Mathews, Trustee..... 31,301.07
	Received in advance on account of Pig Iron Contracts, etc., 20,401.61
	Hospital and Burial Funds..... 7,726.62
	Reserves:
	For Furnace Repairs..... \$ 53,229.71
	Insurance Fund..... 28,353.27
	Casualty Fund..... 25,952.30
	For Outstanding Scrip at stores..... 400.00
	Contingent Liability: 107,935.28
	Notes Discounted, per Contra..... \$ 5,800.03
	General Profit and Loss Account: Balance to credit of account at this date..... 163,626.19
\$2,748,473.66	\$2,748,473.66

Having audited the Books of Account of the Company for the fiscal year ended December 31st, 1910, with the Vouchers and other records, we certify that the above Balance Sheet, in our opinion, fully and fairly represents the position of the Company at that date.

New York, March 14th, 1911.

DELOITTE, PLENDER, GRIFFITHS & CO.,
Accountants and Auditors.

E. C. MEANS
LOW MOOR VIRGINIA

March 16th 1911-

Dear Aunt Margaret:

Today I am sending to
the Garfield National Bank check for \$1,000⁰⁰ as per
your request -

We held a very pleasant meeting of our
Directors yesterday with all members present.

On the train I found Mr Charles & Blake who
has been abroad with his family for over two years
He left his family in Paris where his children
are in school -

Ruby reached Boston safely and is going out
to see the Shildons today -

John is well and having a good time with
the school teachers and the preacher as his
guests

With love

Affectionately:

E. C. Means

E. C. MEANS
LOW MOOR VIRGINIA

Mar 24th 1911

Dear Aunt Margaret:

Your letter with check for John came yesterday. I told him it was his birthday present from you - I wish you could have seen his astonishment and excitement, he had me studying catalogues of tents, he was telephoning Mr. Cargill to hunt up his catalogues, he was planning where to camp and who would go with him - You have given him great happiness which he will be able to share with others next summer -

Ruby returned yesterday from Philadelphia - I returned last night from West Virginia -

The mother of Mr. Justice, area resident physician, died here last night - She was about 75 years old - They will have the burial in New Jersey -

Some green is showing in our orchard and on the rose bushes in spite of frosty mornings

With love

Affectionately:

E. C. Means

Statement Norton Iron Works, March 31st, 1911.

ASSETS:-

Cash,	1027.10	
Ashland National Bank,	6263.56	
Oglebay, Norton & Co., overpayments,	3069.20	
Cleveland Mining Co., " "	2226.02	
Pickands, Mather & Co., " "	11641.33	
Cleveland Furnace Co., " "	34560.02	
Accounts Receivable,	101994.11	
Bills " "	2306.22	176629.89

Stock on Hand:-

41554 sets staves & Heads,	@ .06	2493.24	
21336 " Heads,	@ .02	427.72	
30776 " unturned heads,	" .01½	384.68	
312,333 coiled hoops,	" 4.25	1329.89	
16,000 Oak " "	" 4.00	64.00	
12 cords kogwood,	" 5.50	66.00	
2335 M.T. Kogs,	" .11	257.25	
122.37 tons Pig Iron,	" 14.75	2040.98	
67 " Scrap,	" 12.	804.00	
90 " Coke,	" 2.60	234.00	
12 " Limestone,	" 1.15	13.80	
10 Bris. Test,	" 4.30	43.00	
3 " Sea Coal,	" 1.50	4.50	
1 " Resin,	" "	10.00	
600 lbs. Scrap Brass,	" .13	78.00	
7 Cistern Tops,	" 1.75	12.25	
7.5 tons Cash Plates	" 20.00	150.00	
2 Crucibles,	" 2.00	4.00	
1/2 bri. Core Compound,	" 5.00	2.50	
Moulding Sand,		255.00	
71.423 tons Sash Weights,	@ 20.00	1428.58	
32.21 " Nail Plate,	" 28.50	918.5	
70 " Crag Ends,	" 13.	910.00	
125.94 " Steel Slabs,	" 22.50	2833.65	
1419.35 " Wire Rods,	" 28.32½	40217.25	
402.30 " Wire,	" 32.00	12873.60	
3.14 " Shorts & Run Outs,	" 10.00	31.40	
20.86 " Lign,	" "	170.61	
30 " Coke,	" 2.60	78.00	
9425 lbs. Cast Dies,	" .05	471.25	
20 tons Sulphuric Acid,	" 11.00	220.00	
102.778 lbs. Galvanized Wire,	" 27.00	2775.71	
996144 " Spelter,	" 5.57	5548.50	
44800 " Lead,	" 4.50	2016.00	
155 " Asbestos Wick,	" .12	18.60	
490 " Sal Ammoniac,	" .03½	16.65	
1 ton Lead Brass,	" "	34.00	
5.5 " Zinc Brass,	" 20.00	110.00	
23 " Calv. Wire Shorts,	" 10.00	230.00	
2 " Muriatic Acid,	" 12.00	24.00	
222 Carboys,	" 1.50	333.00	
1 Spelter Pan (spare)	" "	266.00	
1 Lead " "	" 60.00	60.00	
295.5 tons Galvanized Barbed Wire	@ 40.00	11820.00	
4.5 " Painted " "	" 33.00	148.50	
2220 reels 30 rod #14 Barbed Wire	" 1.25	2775.00	
1835 " " " #12½ " "	" 1.75	3211.25	
50 Gals. Paint,	" .20	10.00	
12000 sets Reel Stock,	" "	354.00	
14300 Kogs lbs. Cut Washers,	" 1.70	2431.00	
11655 Kogs Wire Nails,	" 1.75	20396.25	
16090 " Cut " "	" 1.65	26548.50	
2244.96 tons Pig Iron,	" 14.50	32551.92	
" Coke,	" "	11822.21	
" Limestone,	" "	1566.20	
1235.69 " Cleveland ore,	" "	2934.13	
2107.19 " Malta " "	" "	11220.14	
1529.34 " Clifford " "	" "	4014.06	
3971.34 " Ireland " "	" "	16450.47	
1460.19 " Colby " "	" "	7242.15	
" Mill Cinder,	" "	326.96	
4455.37 " Pyrites Cinder,	" "	10053.71	
" Scels,	" "	4.35	336242.26

Amt. forward,

512232.14

Statement Norton Iron Works, March 31st, 1911.

Amount forward,		512933.14
Galvanizing Plant,	7000.00	
Ashland Town Property,	15451.00	
Tenement Houses,	39278.49	
Improvements,	250000.00	
Tools & Supplies,	2500.00	
Ashland Steel Co. Stock,	33333.34	
Wire Drawing Plant,	54011.15	
Wire Nail Machines,	24689.26	
Barbed Wire Building,	13109.09	
Electric Light Plant,	5524.47	
Addition Machine Shop,	2840.20	
Office Building,	6590.10	
Addition Foundry,	700.24	
Barbed Wire Machines,	9576.35	
Carter County Realty,	1370.00	
Laboratory Supplies,	325.00	
Furnace Construction,	164874.67	
Laboratory Building,	1539.52	
Teams,	3452.00	
Patents,	1000.00	
Locomotive Cranes,	16153.54	
New Stable,	2399.42	
Washer Machine,	1338.59	
Credit-Indemnity Insurance,	250.00	
Insurance Tenement Houses,	400.00	
		661200.43
		\$1174133.57

LIABILITIES:-

Capital Stock,	310000.00	
Accounts Payable,	39441.22	
Wages Due,	9285.55	
Reserve for depreciation,	26999.03	
Balance Profit & Loss,	778527.77	
		\$1174133.57

ROSEMONT, PA.

April, 1st, 1911.

Miss Harriett Means.

TO DR. T. F. BRANSON, DR.

FOR PROFESSIONAL SERVICES, \$

6.00

RECEIVED PAYMENT,

[Handwritten Signature]
Dr. T. F. Branson,
April, 19th, 1911.

OFFICE HOURS:
UNTIL 9 A. M., 2 P. M.

TELEPHONE NO. 5 BRYN MAWR

E. C. MEANS
LOW MOOR VIRGINIA

April 5th 1911

Dear Aunt Margaret:

Your letter 1st inst with
Asbland Fire Brick Dividend duly received -

Tonight I am leaving for Philadelphia to attend
meeting of Virginia Pig Iron makers - I expect
to see Harriet Evelyn tomorrow - She returns home
in a week for her Easter vacation - She writes that
she is very busy with studies, gymnasium drills
and the play to be given on the lawn in May -
"the Winters Tale" - She is stage manager and is
to take part of the king - John has gotten
prices on his tent, cots etc and will soon place an
order - He is trying to select a location for the camp.
It will probably be 12 miles from home on Potts Creek
where there is a good spring and to which we
can run the autos, connect a phone on our line
and near Railroad. Ruby will have a Mrs.
Wald of New York visit her while I am away this
week - Her husband is a mining engineer doing
some special work for us -

With love affectionately

E. C. Means

The Misses Shipley's School
Preparatory to Bryn Mawr College
Bryn Mawr, Pennsylvania

April 15, 1911.

F.C.Means, Esq.,

Low Moor, Va.

My dear Mr. Means,

Harriet has asked us to reserve a place for her for next year . Accordingly we enclose our entry blank which we should be glad to have you sign and return at your early convenience.

Looking forward with pleasure to Harriet's return, we remain

Very sincerely,

The Misses Shipley
as I R

The Misses Shipley's School
Preparatory to Bryn Mawr College
Bryn Mawr, Pennsylvania

April 20th, 1911.

Mr. E. C. Means,

Low Moor, Virginia.

My dear Mr. Means:

The signed entry blank for Harriet's return to us next year has been received, together with your check for \$25.00, deposit on room, for which please accept our thanks.

Very sincerely,

The Misses Shipley
as I R

April 27th 1911

Dear Aunt Margaret:

This letter from Booker T
was addressed to you here -

When you draw your check for the
Mears Realty Co give it to Mrs E. J.
Seaton who is president of this company.
It will be for \$3500⁰⁰ You have approximately
\$5000⁰⁰ on deposit at Oakland and ~~about~~
until you reduce the balance below
\$2000⁰⁰ Mr. Richardson will not advise me.

Ordinarily \$2000.00 as a minimum will
take care of your personal expenses.

We have been blessed with these fair days
but the weather report calls for showers tonight
H. E. returned to school Sunday night

With love

E. C. Mears

BOOKER T. WASHINGTON
TUSKEGEE INSTITUTE, ALABAMA

April 24, 1911

Miss Margaret A. Mears,

Low Moor, Va.

Dear Miss Mears:-

I am making a hard effort to close our school year free
of debt. In order to do so, I shall have to raise about
\$24,000 between now and June 1st. I thought you might like
to help us in this special direction.

I am not overlooking what you have already done for us,
and wish to assure you that I do not make these extra appeals
except in very rare cases, and I hope not to make another
extra appeal in a long while.

Yours very truly,

Booker T. Washington

Principal.

E. C. MEANS
LOW MOOR VIRGINIA

May 15th 1911

Dear Aunt Margaret:

Herewith warrants Pennsylvania RR
please sign them where I have indicated and return to me.

I expect to purchase for you the sixty two shares which
will amount to \$3100⁰⁰ as they are \$50⁰⁰ shares - The
warrant for 5/10 of a share I expect to sell - If you
believe you have all the Pennsylvania RR stock you wish
I can sell both warrants at about \$20. per share which
is equivalent to a 2% dividend on the stock you now own -

John has begun to buy for his camp - It takes
quite a list of accessories and your gift to him will pay
for tent, floor, cots and every thing necessary - He now
expects to be in camp at the end of June - We expect
Buckner to help run the camp - He returns about the
middle of June -

Ruby keeps well. Mrs Ringo has been with us for
a month and is getting stronger -

H. E. will be home at end of May - they have had
two cases of whooping cough in school -
We have enjoyed the dry weather

With love,
Affectionately:

E. C. Means

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA.

May 19th 1911

Dear Aunt Margaret:

Your letter 17th rec'd -

Please sign the enclosed as indicated by arrow above your first signature - draw a line through the lower signature. I understand you wish to subscribe for the 62 shares - and not sell and assign them - The other warrant was signed properly -

I have plenty of your funds in Cincinnati to meet your expenditures for forch and shall transfer to Ashland Natl Bank as you need them - In Cincinnati you get some interest on your deposit, in Ashland you do not -

The Pennsylvania Stock can be purchased with New York funds -

Have just returned from a very warm visit in West Virginia where food and bed were not the best I have met with -

Pig Iron business very dull and prices very low with not much hope for early improvement -

Ruby is getting ready for her literary Club. which reads "As You Like It" on the lawn here tomorrow - I am to be away from home -

With love

E. C. Means

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA.

May 22nd 1911

Dear Aunt Margaret:

Your letters enclosing checks of
Ohio Iron & Coal Co. \$15⁶³ and Panama RR Warrant, properly
signed, have been received -

● Ruby's club had their reading on the Law Saturday,
also their Strawberry Short Cake.

John + I were up on Potts Creek yesterday picking
out site for camp - Have selected location in open
field with woods and water near by - 1 1/2 miles from here
Mr. Nash of New York here today for a few days visit -
With love

●● Affectionately:

E. C. Means

July 5, 1911.

Mr. Thomas Emerson,

Clinton, Ky.

Dear Sir:

Referring to the matter of your note which is due on July 17th. Will you please advise me, by return mail, whether you wish to renew this note or pay it in full at maturity. It will be satisfactory if you pay the interest and continue for another year as formerly.

Yours truly,

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA.

July 6th 1911

Dear Aunt Margaret:

Your letter 4th inst duly received with enclosed check for \$207 x Ashland Fire Brick Co -

Have just come in from the Camp with Mr. Cargill I went up the morning of the 4th and staid over yesterday - The camp is a great success. It is away above the ordinary camp for we have a tent for the girls and one for the boys with board floors and cots. Have a stove tent and one for the cook - Have a table with benches under an awning - All is near a house where fresh milk and eggs are gotten daily. Yesterday chickens and vegetables were brought in by a farmer - Some fish are caught every day but it has been muddy in the creek for two days so no bathing has been indulged in since Tuesday morning. I was afraid of fever and while the muddy water was full of debris I would not let anyone swim - We have a good clear spring for drinking & cooking water All have kept well - The telephone is very convenient and the hour's ride in auto from here is not too long - John Junior, Ned, Dexter, John R, H. E. Mary Cargill home

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA,

spent full time there, while ^{Mrs x} Mrs. Cargill has missed only one night. Ruby & I sent them to our house while we staid with the Campers - I have missed several nights and owing to visitors expected tomorrow I shall have to stay home for 3 or 4 days - Mr. Lyman & Mr. Winslow are coming to talk business -

I regret to learn of Miss Ella Coles death - She was a good woman - and I knew her very early in my life -

The American Telephone & Telg Co are issuing new rights to subscribe for stock. As you have a large block of the stock \$50,000 it may be well for your rights to be sold -

Pig Iron business is very dull and we are losing money -

Hope the heat does not make you ill and that Stan Adams is better -

Yours affectionately

E. C. Means

FRANK LYMAN, TREASURER,
82-88 WALL STREET.

NEW YORK, July 12, 1911.

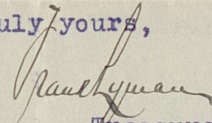
E. C. Means, Esq.,
Low Moor,
Virginia.

Dear sir:

At the meeting of the Board of Directors of The Low Moor Iron Company of Virginia held at Low Moor, Virginia, on Monday June 5, 1911, your Directors

VOTED That in view of the prevailing conditions in the market for pig iron it is inexpedient to declare the usual quarterly dividend on the Preferred Stock of this Company.

Very truly yours,


Treasurer.

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA,

July 13th 1911

Dear Aunt Margaret:

Herewith Subscription Warrant
American Telephone & Telegraph Co covering right to
subscribe to 100 shares at par - \$10.000⁰⁰

If you wish to subscribe sign where I have
marked (1) - If you wish to sell the rights sign
where I have marked (2).

As you have \$50.000⁰⁰ par value of the stock
it might be best to sell the rights which will be
equivalent to an extra dividend of 6 or 7% -
The stock pays 8% dividends -

Please return the Subscription Warrant to me, after
you sign it -

Camp Sam-Jack first term ends today - The boys
and girls will be here tonight. Ned, Dexter & John Jr
go to Ashland Saturday - Ruby was up over
night and helps them break camp - We plan
another camping out in August at same place.

Hope you are not overcome with the heat

Yours affectionately:

E. C. Means

E. C. MEANS
LOW MOOR VIRGINIA

July 20-1911

Dear Aunt Margaret:

Your letter 18th received with enclosed warrant American Tel & Tel Co properly signed.

Am pleased to have your good words about H. E. - I hope you will find John R equally as jolly - They were both delighted with the prospect of visiting in Asbland -

I expect to attend A. D. & M. Co meeting next Wednesday and bring H. E. & John home

We have had three cool nights 54°, 52° & 54° which were quite refreshing after so much heat.

Yours affectionately

E. C. Means

COKE.

FIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA.

Sept 1st 1911

Dear Aunt Margaret:

Herewith Standing Order for dividends New York Central & Hudson River RR dividends. I bought for you fifty (50) shares of the stock at 105½ about 2 weeks ago - might have gotten it cheaper if had waited but considered it a fair price and below average. Please sign the order on the line "Signature of Stockholder" and forward it in the enclosed envelope -

Mr greatly enjoyed the visit of Bees, Will, Ned and Laban Patton. We had a jolly house party while they were here - Too bad they were imposed upon by the tire people giving them poor tires -

Ruby expects to go to Hot Springs by auto tomorrow if roads are dry after the rains.

I heard on train that Charley Means is at White Sulphur Springs. We will try to get him down here -

Have just returned from a short visit in New York. Found it cold & wet there - All well

With love

Affectionately:

E. C. Means

E. C. MEANS
LOW MOOR VIRGINIA

Sept 25th 1911

Dear Aunt Margaret:

Friday upon my return from New York I found your letter of 19th with enclosed blank assessment which I filled out and forwarded to the assessor -

I ate dinner Wednesday night with the Maynards Mrs Smith came over and I renewed my acquaintance with her - It must be over 10 years since I saw her - She looks much older but "well preserved" - as they say -

The weather was warm in New York - Business men were pessimistic for the near future.

Ruby & H.E. leave Saturday for Philadelphia John & I will follow them about Monday night to stay several days -

with love

Affectionately:

E. C. Means

THE RITTENHOUSE
PHILADELPHIA

Oct 4th 1911

Dear Aunt Margaret:

Your letter 2nd with
enclosed check and tax notice was
forwarded to me here -

As soon as I return to Lowell
which date is uncertain but not
later than Monday next I shall send
check to Garfield Bank -

I have tickets for tomorrow night
but as John will be operated on
for hernia tomorrow morning I
may stay one day more with him
and Ruby - Ruby will probably
be here for three weeks or until
John can be taken home.

I have just left them at the

Habermann Hospital on 15th Street
near Race, where the operation will
take place at 11 AM Thursday -

She is in perfect health and should
stand the operation well but of
course we are both apprehensive
although we are assured it is not
a dangerous operation - the little
fellow is very nervous about it
So Ruby is staying with him tonight.

M.C. went out to Shipley's School
this afternoon - She is having some
trouble with her eyes but otherwise
is in fine health -

Mr Lyman goes down to Virginia
tomorrow night and we have an
engagement to meet some men there
on Saturday but he has very kindly
advised we not to leave here on
his account -

With love
Affectionately:

Cooke

THE RITTENHOUSE
PHILADELPHIA

10 P.M.

Oct 5 1911

Dear Aunt Margaret:

While the operation was a long one, two hours, John stood it well and rallied from the ether in good shape.

He had the best of attention, two good surgeons besides one for the ether.

Ruby has come to the hotel for tonight and I hope she will be satisfied to stay with John only during the day time - They will be here for three weeks longer.

I go home Friday night

With love

Cooker

E. C. MEANS
LOW MOOR VIRGINIA

Oct 10th 1911

Dear Aunt Margaret:

Yours 3rd with check Means + Russell
Dun Co \$600⁰⁰ — Yours 6th with Tax assessment New York notes
and yours 9th all duly received —

Upon my return Saturday, immediately after breakfast
I left in auto for Jordan Mines and did not get home
until 11:30 P.M. — Mr. Hyman spent Sunday & yesterday
with me. It will be lonesome now alone in the
large house —

Yesterday I sent \$1,000⁰⁰ to Garfield Nat Bank
and \$430⁶² to Receiver of Taxes New York — I shall
arrange to pay Nouton Register. You did not enclose
a bill so I shall first write for one —

I thank you for your sympathy — Ruby writes that
John is getting along nicely, that his pain is growing
less and the physicians say everything is O.K. He is
of course restless and difficult to entertain —

We had expected the operation to last an hour but
after that the minutes were the longest we ever spent —

Ruby goes to the Pattenhouse every night and is
thus getting some rest — She writes that Harriet's eyes
are better —

With love

Affectionately

E. C. Means

ASHLAND IRON & MINING Co.,

INCORPORATED

QUOTATIONS SUBJECT TO
CHANGE WITHOUT NOTICE.

PROPRIETORS OF ASHLAND FURNACES.
MINERS AND SHIPPERS OF ASHLAND COAL.

ALL AGREEMENTS AND
DELIVERIES ARE CONTINGENT
UPON STRIKES, ACCIDENTS,
CAR SUPPLY AND OTHER DELAYS
BEYOND OUR CONTROL.

W. B. SEATON, PRESIDENT.
F. B. MOORE, SECY AND TREAS.

ASHLAND, Ky.

Oct. 26, 1911.

Mr. E. C. Means,
Low Moor, Va.

Dear Mr. Means:

The Executors have decided that it is best to make division of the Low Moor Iron Company's Common and Preferred stock.

Your proportion amounts to 32 shares Common stock and 12 shares preferred stock, for which you will please find enclosed certificates and receipt of Executors, also one to be signed to be returned to the Low Moor Iron Company. You will kindly return all the receipts to the Executors and they will forward the signed receipt to the Low Moor Iron Company.

In order to make an equal division of the shares it will leave in the hands of the Executors 2 shares of the Common stock and 3 shares of the Preferred stock.

Yours very truly,

W. B. Seaton)
Harold Means) Executors of
The estate of
John Means.

WBS/K

ENCLS-

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA,

Nov 4 1911

Dear Aunt Margaret:

Herewith some proxies - You can always leave your residence blank on proxies -

Ruby & John were glad to get home - John is getting stronger and really tries to be careful - He will be kept out of school until Christmas being tutored meanwhile

Kawlloor furnace is idle - Covington furnace running - The people are sorry to leave here and we will soon have a deserted village, only keeping about 60 at work in quarry and in shops - Too bad but it cannot be helped - If it gets much worse we will be compelled to quit altogether - which means a great loss and our moving away - We wish President Taft would stop his prosecutions of the great corporations as we feel it is hurting business and it will mean some other man for President -

We had a fire which destroyed our machine shops
Troubles do not come singly -

Yours affectionately

E. C. Means

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,

PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA.

Nov 6th 1911

Dear Aunt Margaret:

Herewith I hand you check on the
Care Exchange Bank, New York, for Two thousand (\$2,000⁰⁰) Dollars, as
per your request 3rd inst.

● John & Ruby would have been glad to see you in Philadelphia.

This afternoon John begins tutoring by the postmistress, to
catch up with his class - She was a school teacher and is
quite a capable woman - He found the motor was not such

as he wanted and it cost \$75⁰⁰ plus \$10⁰⁰ per month for seven
or eight months. So he has given up that idea - He will be

building something else - He bought some moving picture films,
second hand, 30 or 40 ft long and has fixed, switches, so he

● can give quite a creditable show. He has a new Maltese cat
which he has named "Tech". His dog is named "Tome".

Ruby was in Clifton Forge Saturday to her woman's club and
they are reading King Lear now - It is a club which is teaching
the members something worth while -

We are having an all day rain today after a beautiful
Fall day yesterday

With love

Affectionately

E. C. Means

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,

PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA.

Nov 7 1911-

Dear Aunt Margaret:

Your letter 6th received - Spens 3^d did not reach me in time to send check until yesterday. On Oct 9th I sent check for \$1000⁰⁰ to Garfield Bank - this is last request I know about -

As to selling out our iron stocks, the difficulty is to find a purchaser - We would be very glad to sell out of howlloor if we could - In Ashland there may be an opportunity on the next boom - The trouble there would be, perhaps, that a buyer would not like to buy out a Means - The last time there was a chance to sell Ashland Stock it was fooled - Now we would not wish to sell without Will Seatons approval - So it goes -

We had an all day rain yesterday - Today is bright & clear - John is doing finely - Ruby & I both well -

With love

E. C. Means

E. C. MEANS
LOW MOOR VIRGINIA

Dec 21st 1911

Dear Aunt Margaret:

Herewith a check for \$10⁰⁰
for a Christmas Present from Winklyn Lodge folks -

We all wish you a very Merry Christmas and
a Happy New Year -

John is all excitement, more than last year,
in anticipation of the great day -

H. E. came home this morning - She looks well -

Buckner is expected Sunday night -

Ruby has been as busy as usual - She gives
a Tea on the 29th for Mrs Grace Pixby Justice -

With love from all

Affectionately

E. C. Means

COKE.

PIG IRON.

COAL.

THE LOW MOOR IRON COMPANY OF VIRGINIA

E. C. MEANS,
PRESIDENT AND GENERAL MANAGER.

LOW MOOR, VIRGINIA.

Dec 26 1911

Dear Aunt Margaret:

I wish to thank you for your Christmas present which came in under the sash without any break in the package

- Our family as usual had a jolly day ending with the customary entertainment to which some of our neighbors were invited. This year the stunt was an "indoor athletic meet", the principal events being a "relay race" where marbles were rolled on the floor with matches; the "yard dash" where contestants chewed string to reach a stick of candy; the "standing broad jump" where mouths were measured and a "heel and toe race" where at each step the shoes touched running first forward and then backward - "throwing the discus" where a feather was thrown was funny because sometimes the distance was minus -

Owing to a law suit in Lynchburg I shall not be able to go to Ashland this week as customary -

But I wish you all a Happy Christmas Season

With love

The Five Brick Check }
duly received }

Affectionately:

E. C. Means

E. C. MEANS
LOW MOOR VIRGINIA

Dec 30th 1911 -

Dear Aunt Margaret:

Your letter 29th received with check enclosed for sixteen hundred (\$1600⁺) Dollars in payment for my services as your financial agent during four years.

I thank you for your appreciation so nicely expressed in words and in compensation -

It was with regret that I was compelled to forego the pleasure of a visit to Asbland, and all which that means, this week while Rose & Billy are at home - As I grow older I appreciate the family affections which have been so continuous with the Means clan in Asbland -

Buckner goes back to Boston tonight - Harriet goes to Boys Moor Tuesday night - We have enjoyed their visit very much.

Yesterday Ruby gave a Tea for Mrs Justice & Mrs Wild and about 50 ladies from Clifton Forge, Covington & howell attended. It was a brighter clear day and they came in autos and carriages. Our roads have been good in spite of the rains - We have had no snows and no ice for skating -

Buckner has danced in Clifton Forge & Covington - H.E. has been to one dance & one reception in Clifton Forge - John has enjoyed the Season fully -

We have had glowing accounts of your Christmas dinner - Again thanking you for the check and with best wishes for a Happy & Prosperous New Year

Your affectionate nephew;

E. C. Means