

*S. M. Mearns, Pres., Treas.*

*D. R. Young Secy.*

*The Portland Cordage Co.*  
*Manufacturers of*  
*Cordage and Binder Twine.*  
*Portland, Oregon,* May 31, 1904.

Messrs. E. F. Spears & Sons,  
Paris, Ky.

Dear Sirs:-

Referring to yours of May 25th. At present we are not users  
of Kentucky Hemp.

Yours truly,

THE PORTLAND CORDAGE CO.

By *S. M. Mearns*  
Its President.